

## A SYSTEMATIC LITERATURE REVIEW OF GAMIFICATION IN CULTURAL HERITAGE: WHERE ARE WE? WHERE DO WE GO?

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### **Abstract:**

Gamification has become an important tool in many organizations and fields of study. Despite the growing body of work, there are still many open paths for new research. This paper aims look at the uses of Gamification in the field of Cultural Heritage, to take account of where the research is and to point the open paths for the future in a post-pandemic word. To do this, this paper presents a systematic literature review on Gamification in Cultural Heritage. While other endeavors have been conducted by other authors to map out the field, the scope of this study aimed to be much broader. The goal was to understand who the main actors with publications in the field are, as well as for what purposes and to what forms of Heritage is gamification being applied to. The findings indicate that European institutions are the main publishers of research on Gamification in Heritage, with the field still being dotted with incidental, one-time, studies. Whist intangible forms of Heritage are gaining ground in the use of Gamification, the field is largely dominated by GLAM institutions and groupings of mutually diverse Cultural Heritage assets, such as in tourist destinations. This paper also argues for more substantial networks and collaborative work between researchers.

**Keywords:** Gamification; Heritage; Tourism; Systematic Literature Review

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## **REVISÃO SISTEMÁTICA DE LITERATURA DE GAMIFICAÇÃO EM PATRIMÓNIO CULTURAL: ONDE ESTAMOS? PARA ONDE VAMOS?**

### **Resumo:**

A gamificação tornou-se uma ferramenta importante em muitas organizações e áreas de estudo. Apesar do crescente campo de trabalho, existem ainda muitos caminhos abertos para nova investigação. Este artigo pretende olhar para os usos da gamificação na área do património, dar conta de onde se encontra a investigação e apontar caminhos para o futuro num mundo pós-pandémico. Para isto, o artigo apresenta uma revisão sistemática da literatura sobre a gamificação no património cultural. Apesar de esforços anteriores para mapear o campo por outros autores, este estudo pretendeu ser mais abrangente. Procurou-se entender quais os principais atores com publicações nesta área, bem como para que propósitos e tipologias de património a gamificação está a ser aplicada. Os resultados indicam que as publicações têm origem principalmente em instituições europeias, com o campo ainda a ser principalmente constituído por estudos ocasionais. Apesar do património imaterial ter ganho terreno no uso da gamificação, o campo é dominado por instituições GLAM e por bens do Património Cultural mutuamente diversos, como em destinos turísticos. Este estudo revela também a necessidade de redes de investigação e trabalhos colaborativos mais substanciais.

**Palavras-Chave:** Gamificação; Património; Turismo; Revisão Sistemática da Literatura

### **1. Introduction**

It can be asserted that the academic inquiry into gamification has been gaining maturity. While much of the current literature still approaches it as a novel strategy to be explored, finding increasingly new ways to apply it to specific needs of varying fields and practices, there have emerged more expanded discussions that built on the contributions of previous research (Brigham, 2015, p. 472). The new questions being posed, and new approaches being adopted, can be signs that gamification is finding its place as a tool with merit on its own, deserving of deeper exploration beyond its days as a novelty.

As such, this study comes as a response to this reality: to map out and take stock of this maturing but still expanding field, in its applications to Heritage practice. The goal was to understand where the field is with current developments in Gamification within Heritage and what paths lay open for future research in this apparently steady maturing stage. To do this, a systematic literature review was conducted from a pool of studies indexed in Scopus and Web of Science, given that these are some of the most relevant indexation platforms. The choices of data collection were purposefully made to obtain a very broad set of publications, so that the mapping of the field can be, itself, very broadly encompassing.

This broad scope allows the study to understand the broader directions that gamification within Heritage practice is taking, by asking who the main actors with

publications in the field are, what forms of Heritage is gamification being applied to, and for what purposes. In the following sections, the study begins by presenting a brief exploration of the concept of gamification, drawing from how it has been applied in other fields to inform its application to Heritage practice. This is followed by a detailed description of the methodological approaches in this broad systematic literature review, as well as detailing the steps taken to obtain the sample of publications. The paper then presents and discusses the findings, subdividing them by the main actors in the field and the uses of gamification, as well as an additional discussion on the uses of software in gamified Heritage practice. The study concludes with final remarks on future directions that this research points to, namely the need for more substantial networks and collaborative work between researchers

## **2. On Gamification and gamified Heritage practice**

While there are many definitions and approaches to the phenomenon of gamification, with varying degrees of relation to its namesake act of playing games, one of the most widely accepted working definitions of gamification is that of Deterding et. al., who summarized it very generally as “the use of game design elements in non-game contexts” (2011, p. 9). The study of gamification and its applications, with its many iterations, has caught the attention of a variety of fields, from education and pedagogical debates (Osatuyi, Osatuyi & de la Rosa, 2018), to business and organizational management contexts (Prakash & Manchanda 2021), to finance (Heide & Želinský, 2021), to civic engagement initiatives (Ouariachi & Wim, 2020) and even as a response to the challenges brought about by the Covid-19 pandemic (Cavada, 2022).

Many of the academic discussions revolve around the “emotional and motivational mechanisms through which gamification achieves its impact” (Krath, Schürmann & Korflesch, 2021, p.1), as well as with the elements of game design present in gamified experiences. Gamification has often been heralded as a tool fitted to the cultural patterns of contemporary culture, for its potential to increase engagement, incentivize specific behaviors or participation in a variety of contexts, both individually and in groups/teams, and provide a more digestible way to transmit information. Its emergence is also correlated with the greater presence of digital technologies and mediums in everyday life, with gamified experiences and techniques often making use of new technological developments (Pasca, et. al., 2021).

The field of Heritage has not been left out of the discussions surrounding gamification and its value as a tool, working on the premise that it “encourages increased [public] involvement and engagement” (Brigham, 2015, p. 474). Within the field, gamification has been approached from various angles and perspectives and for varying purposes, from heritage and tourist destination marketing (Xu, et. al., 2016) to tourist product design (Kim, et. al., 2021), safeguard of intangible and digital Heritage goods (Alivizatou, 2019) and even in participatory approaches to dissonant or difficult Heritage (Seitsonen, 2017).

The numerous practices within the Heritage field, from Heritage education to Heritage dissemination, have been heavily influenced by its applications to other disciplines and practices, particularly those originating in Education and Business Studies. However, because it deals with the transmission of information regarding the

past and the inherited goods of a community, Heritage practice presents gamification with specific challenges. As Tara Brigham put it “unlike designing linear lectures or a static online learning module, gamification might require the creation of storyboards, flowcharts, prototypes, or computer code, in addition to a cycle of experimentation, assessment, feedback, and modification” (2015, p. 475).

Brigham’s (2015) observations are just some of the challenges presented to Heritage practitioners. The reflections and discussions within the field are ripe for debate around not just the effectiveness of gamification within the practice, but also around the many complexities that gamification brings to the treatment of the inherited past. As such, as the field matures and these expanded discussions emerge further, it becomes important to map out the ebbs and flows of these debates, in its broad and multiple dimensions.

Some studies have taken up this goal, with one of the closest being the, likewise, systematic literature review conducted by Imran Khan, Ana Melro, Ana Carla Amaro and Lídia Oliveira (2020), from the University of Aveiro, Portugal, entitled *Systematic Review on Gamification and Cultural Heritage Dissemination*. Whilst this is a very comprehensive study, opening significant doors for the conversation around gamification in Cultural Heritage, its focus is still on Heritage dissemination. Building on the work of these and other authors, this study aimed to go further, towards a broader understanding of the field.

### **3. Systematic Literature Review Methodology**

To map out the field of Gamification in Heritage practice in a broader sense, a systematic literature review methodology was adopted. The selected data bases were Scopus and Web of Science and the search terms were “HERITAGE” and “GAMIFICATION”. The databases and the search terms were purposefully selected to find the relevant papers in a broader pool of results within this intersection. This first query yielded 131 results in Scopus and 119 in Web of Science.

Secondly, the pool was limited to the following parameters: 1) only studies published over the last 5 years (2017-2021); 2) only publications in English; 3) only journal articles, conference papers and book chapters. This limited the results to 66 in Scopus and 50 in Web of Science, a total of 116 articles. Following this, the publications were checked for overlaps between both indexation platforms, which lowered the sample to 92 publications.

Finally, the content of the publications was examined to access their relevance to this research. Because the goal was to provide a very transversal understanding of the field, the main inclusion criteria for consideration was the focus of the publications being the application of gamification to the Heritage field. This excluded publications that only mentioned gamification or heritage, without tackling the intersection of both. With this, the final sample of publications in consideration was narrowed down to 77. All of the publications are referenced in Table 1, divided into the established categories of uses of gamification in the Heritage field.

While this is still a fairly large sample, it meets the established purpose of providing a broader mapping of the field. This also meant that the research question that guided the

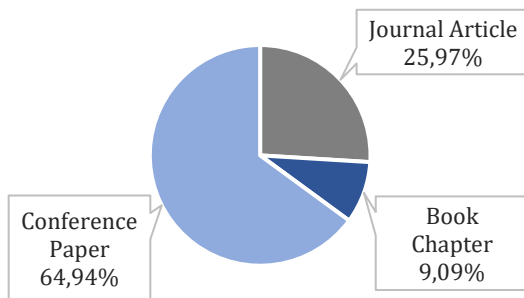
inquiry should be done in accordance with the limitations of a sample such as this. As such the following research questions were formulated to guide the analysis:

1. Who are the main actors with publications in the field?
2. What forms of Heritage is gamification being applied to?
3. For what uses is gamification being applied?

#### 4. Findings and discussion

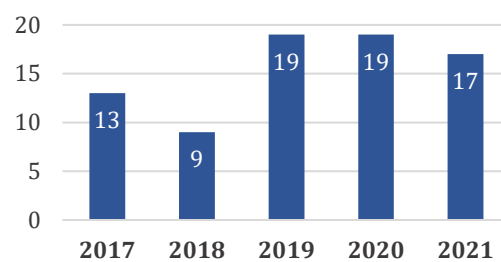
Of the analyzed sample, the publications are mostly conference papers, referring to 64.94% of the total, 25.97% being journal articles and 9.09% book chapters (figure 1). Regarding the evolution of the number of publications in the field, within the past 5 years, from 2017 to 2021, there is an indication of a slight general increasing trend (figure 2). Whereas there were 13 publications in 2017, followed by a decrease to 9 in 2018, 2019 and 2020 saw an increase to 19, respectively, with only a small decrease in 2021, with 17 publications. Although the evolution of these numbers cannot on its own to claim a definitive upward trend, they can be indicative of an increasing interest in the gamified Heritage practice, which is what has been observed by previous authors (Pasca, et. al., 2021).

**Figure 1.** Type of publication



Source: Own authors

**Figure 2.** Number of publications per year



Source: Own authors

The publication with the most citations within the dataset, according to the metadata provided by the indexation platforms, is Deggim, et. al. (2017) *Segeberg 1600-reconstructing a historic town for virtual reality visualisation as an immersive experience*. The following are Vayanou, et. al. (2019) *Designing performative, gamified cultural experiences for groups*, Luimula and Trygg (2017) *Cultural heritage in a pocket: Case study 'Turku castle in your hand'* and Pantile, et. al. (2017) *New Technologies and Tools for Immersive and Engaging Visitor Experiences in Museums: The Evolution of the Visit-Actor in Next-Generation Storytelling, through Augmented and Virtual Reality, and Immersive 3D Projections*.

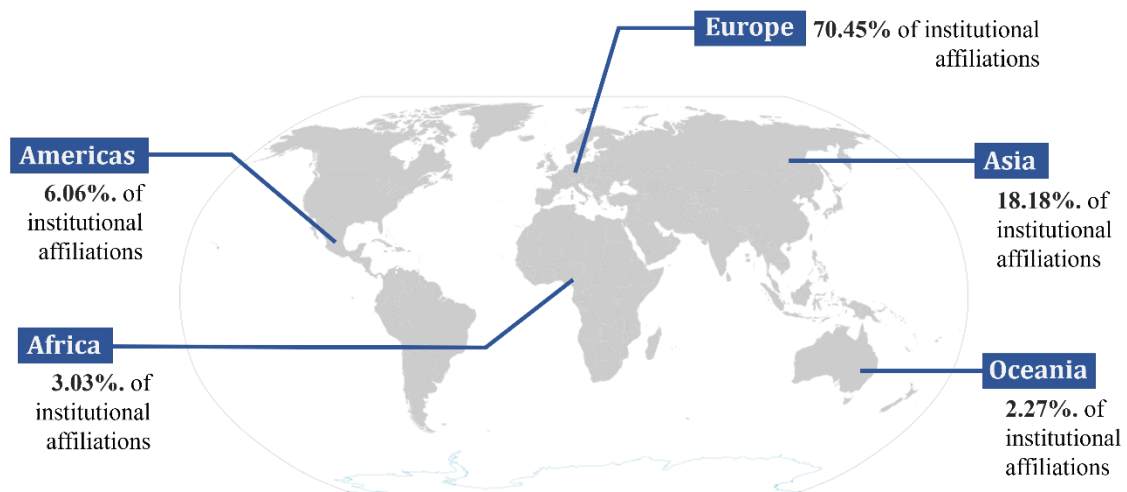
##### 4.1 Main actors in the field

To map out the main actors and institutions working in the field of gamified Heritage, the study considered the institutional affiliations in the metadata provided by the indexation platforms. The publications of this sample originate from 40 countries and a total of 132 total mentions of institutional affiliations, corresponding to 113 total

institutions and organizations when accounting for institutions with more than one publication.

Regarding the origin of the publications (Figure 3 and 4), a vast majority originate in Europe, with a total of 70,45% of institutional affiliations. Within Europe, Italy leads with authors indicating affiliation to Italian organizations in 19 instances. Italy is followed by Greece, with 14 instances, the United Kingdom with 10, Portugal and Bulgaria at 7 each and Spain with 6. Asia is second in terms of institutional affiliations with 18.18%, with China leading with 8 instances of institutional affiliations, followed by Malaysia, with 5 and Turkey with 4 (which was grouped with Asia due to the location of the institutions being in its Asian territory). The remainder are distributed between the Americas (8), with Colombia (4) and the United States (2) being the most significant, Africa (4), with only Egypt (2), South Africa (1) and Morocco (1) being present, and Oceania only counting with Australia (2) and New Zealand (1).

**Figure 3.** Institutional Affiliations by continent



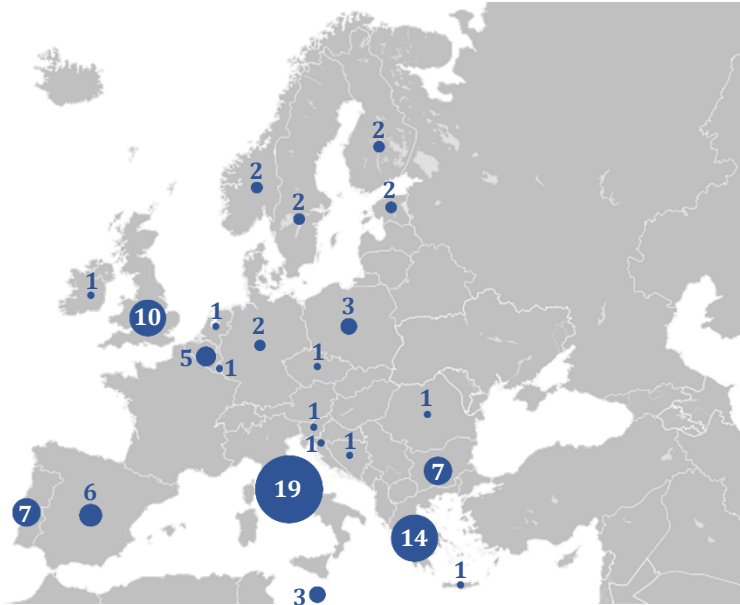
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A relevant observation can be the relative absence of studies originating from North America, despite the significant literature on gamification from this region, as indicated by the 2016 Oxford Analytica and World Government Summit report (2016, p. 3). Many factors can contribute to this, but one hypothesis (relevant for future research) can be that, although many developments have been made in United States and Canadian institutions, these could mostly be within the context of education or others such as business applications, with recent publications regarding gamified Heritage practice being mostly from European institutions.

The most prominent organizations in this sample seem to be Lublin University of Technology in Poland, Coventry University in the United Kingdom, the Bulgarian Academy of Sciences in Bulgaria and the Centre for Research & Technology Hellas in Greece, each with 3 publications attributed to authors affiliated with them. This means that, although countries such as Italy do have a lot more institutions who have published within the field, only a few of those have more than 1 publication. This can also indicate that although there is a generalized interest in gamification applied to Heritage, there is still a need for more prolonged research, beyond incidental publications.



**Figure 4.** Institutional Affiliations across Europe



Source: Own authors

Additionally, the vast majority of organizations are higher education institutions, with 89,39% of the total sample. 9 private enterprises do appear as having author affiliations, 3 being from Italy and 2 from Greece, with 5 other instances of other institutions, such as non-profits foundations and independent research groups.

#### 4.2 Heritage and the uses of Gamification

After understanding the “who” of this sample, it becomes important to understand the “what” and the “for what”. That is, after analyzing what are the main institutions working within the field, thus mapping where the main debates are coming from, it becomes important to understand how gamification is being studied within academic discussions in this particular, if broad, sample. As such, firstly, this research sought to understand which forms of Heritage gamification is being applied to. After the general reading of the papers, 5 analytic categories were applied:

1. “Cultural Heritage (in general)”, used in this context when the paper refers to heritage in general terms or to unspecified Heritage. For example, when a publication refers to the application of Gamification to the cultural heritage of a particular tourist destination, but not to a specific Heritage asset;
2. “Built heritage”, referring to instances of heritage approached in its material, particularly architectural aspects;
3. “Archeological site”, as the name indicates, referring to the archeological remains and gamification applied to the specific practice of Archeology;
4. “Intangible Heritage”, referring to Heritage being approached in its immaterial aspects, namely traditional practices, oral traditions and other immaterial forms of Heritage work;

5. GLAM, the acronym referring to Galleries, Libraries, Archives, and Museums, referring to gamification applied to institutional heritage contexts.

These categories, as noted by González (2019), are not meant to be strict boundaries, as categorization within the heritage field is a very limited endeavor, and for some heritage research may be even detrimental. These are working categories that ought to be taken only to provide a very general understanding of what the authors are working on.

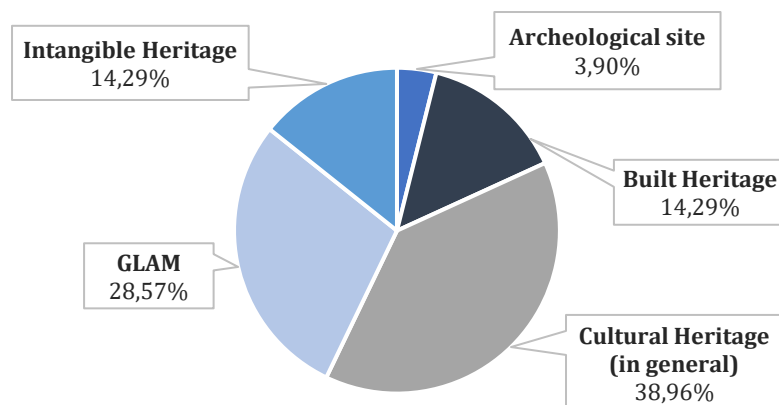
Likewise, it was important to establish analytical categories to understand how gamification was being used in the context of Cultural Heritage practice. This is important, especially because, as Laurajane Smith pointed out, Heritage ought not to be understood as much as what it *is*, but what it *does* (2006, p. 11). That is, the interest in understanding Heritage should not be in finding the best taxonomical descriptors, but in understanding how it is being worked by communities and academics and how it shapes and informs the larger social connectiveness.

As such, this study adopted the uses of gamification techniques as described by Marijana Čosović and Belma Brkić (2020) in their paper *Game-Based Learning in Museums—Cultural Heritage Applications*. The authors point out 4 main purposes for gamification within the specific context of Heritage work, arguing that these are not watertight categories, but general purposes with great overlap and fluidity between them. These purposes are:

1. Motivation and Engagement; referring to uses of gamification more focused on the experience of the visitor and on techniques to increase their engagement with Heritage;
2. Possibility of Teamwork, referring to a focus on the capabilities for cooperation that gamification can bring about;
3. Progress Assessment, focusing on the use of gamification for the purposes of gathering information that can inform decision making;
4. Creativity Enhancement; referring to strategies focusing mainly on the enhancement of Heritage itself or on new ways to preserve or interpret it.

Following this, the papers were analyzed according to these categories. Regarding the specific forms of Heritage that the papers focused on (figure 5), the results show that the vast majority of publications study gamification within the context of either Cultural

**Figure 5.** Heritage fields in the publications



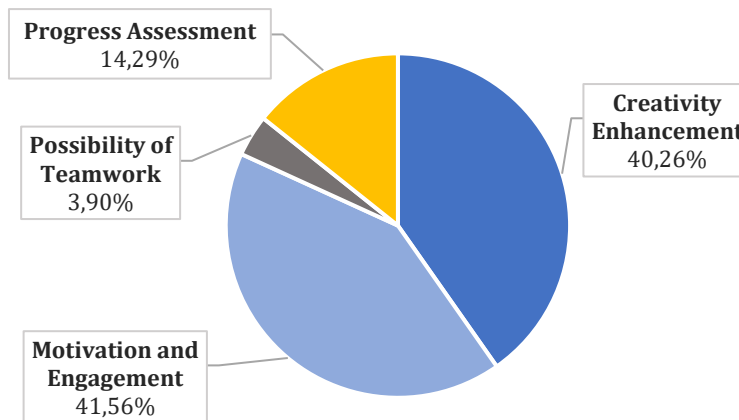
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Heritage, with 38,96%, in general or GLAM, with 28,57%. This is followed by Intangible Heritage and Built Heritage at 14,29% each, with the remaining 3,90% referring to Archeological sites.

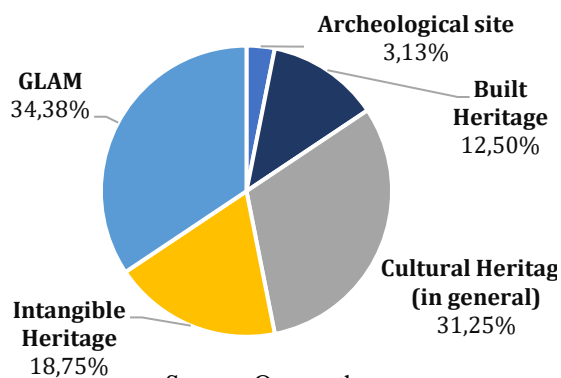
Regarding the second set of analytical categories (figure 6), the results show the large prevalence of gamification being used in Heritage practice with the purposes of either motivation and engagement of audiences (41.56%) or creativity enhancement of Heritage work itself (40,26%). Progress assessment is in penultimate place with 14.29% and the use for collaborative purposes is only represented in 3,9% of the sample. While the prevalence of the first two general uses is predictable given the specific needs of Heritage practice, it is notable that teamwork is not a relatively relevant use in this context, as collaboration is a large contributing factor for the use of gamification in other practices, such as education or teambuilding work (Meske, et. al., 2016). Table 1 corresponds to the sample distribution according to these purposes of gamification.

**Figure 6.** Gamification applications in Heritage practice



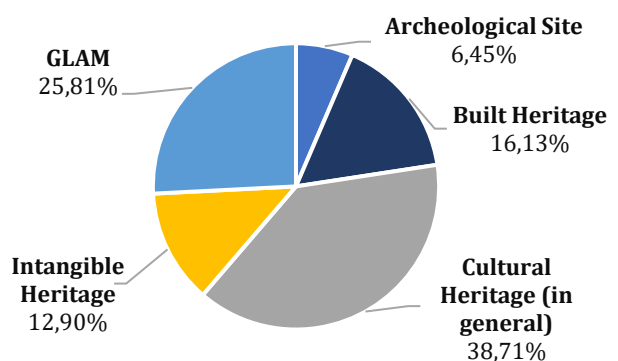
Source: Own authors

**Figure 7.** Forms of Heritage with Motivation and Engagement purposes



Source: Own authors

**Figure 8.** Forms of Heritage with Creativity Enhancement purposes



Source: Own authors

While there can be many contributing factors for this observation, one to consider can be the possibility that gamification for collaborative purposes can appear in heritage contexts, but it is mostly studied within the academic inquiries of other fields (for example, human resources focused studies into the effectiveness of teambuilding

techniques through tourism), thus not appearing represented within this sample. The instances in which it does appear seem to focus mostly on the possibility for the sharing of experiences with other visitors.

When it comes to how each gamification purpose is distributed by form of Heritage, the results show a distribution very similar to the general distribution of forms of Heritage (Figures 5 and 6). Beyond a slight prevalence of motivation and engagement purposes in GLAM, Intangible Heritage and Cultural Heritage in general, when compared to their distribution for creativity enhancement purposes, the differences are not particularly notable.

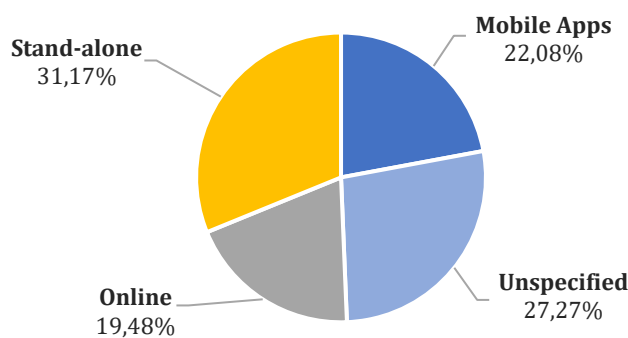
**Table 1. Publications per purpose of Gamification in Heritage** Source: Own authors

<b>Gamification purposes in Heritage practice</b>	<b>Publications</b>
Motivation and Engagement	Alatrash, Arnab, & Antlej, 2021; Alatrash, Arnab, & Antlej, 2021; Bălutoiu, et. al., 2019; Bazzurri, & Picardello, 2018; Benito-Santos, et. al., 2021; Bujari, Ciman, Gaggi, & Palazzi, 2017; Cauchi, & Scerri, 2019; Ceccacci, et. al., 2021; Chrast, & Beseda, 2018; Cunha, Mendonça, Morais, & Carvalho, 2018; Di Paola, Inzerillo, & Alogna, 2019; Georgiev, & Nikolova, 2021; Geronikolakis, et. al., 2020; Jia, et. al., 2019; Lah, et. al., 2020; Lee, 2019; Liritzis, & Volonakis, 2021; Lopez-Martinez, Carrera, & Iglesias, 2020; Lu, Yuan, Lin, & Yuan, 2020; Luigini, et. al., 2019; MacLeod, Reid, Donald, & Smith, 2021; Merchan, et. al., 2018; Micheletti, 2017; Pantile, et. al., 2017; Sprugnoli, et. al., 2021; Tan, & Lim, 2017; Varinlioglu, & Halici, 2019; Wang, Li, Shi, Shi, & Mi, 2019; Weng, Shen, Chen, & Xiao, 2019; Widarti, Suyoto, & Emanuel, 2020; Wilhelmsson & Backlund, 2020; Xiang, et. al., 2021.
Creativity Enhancement	Anastasovitis, et. al., 2018; Aydin, 2017; Bugeja, & Grech, 2020; Cordeiro, Sousa, & Carvalho, 2021; Cosovic, & Brkic, 2020; Deggim, et. al., 2017; Fakhour, et. al. 2020; Grammatikopoulou, et. al., 2019; Guarneri, et. al., 2020; Konstantinov, Kovatcheva, & Palikova, 2018; Liestøl, Ritter, & Ibrus, 2019; Liestøl, 2018; Luigini, & Basso, 2021; Luimula, & Trygg, 2017; Markopoulos, et. al., 2020; Matthys, et. al., 2021; Michala, Alexakos, & Tsolis, 2018; Montusiewicz, et. al., 2017; Moumoutzis, et. al., 2021; Montusiewicz, et. al., 2017; Noev, Goynov, Sapundjiev, & Valev, 2017; O’Connor, Colreavy-Donnelly, & Dunwell, 2020; Papathanasiou-Zuhrt, Weiss-Ibanez, & Di Russo, 2017; Quattrini, et. al., 2019; Roy, Singh, & Padun, 2021; Slavova-Petkova, 2017; Tsai, & Chiang, 2019; Vlivos, Sharamyeva, & Kotsopoulos, 2021; Uribe, et. al., 2020;
Possibility of Team Work	Basaraba, 2018; Nofal, 2020; Vayanou, et. al, 2019.
Progress Assessment	Corallo, et. al., 2019; Ivanjko, 2019; Kontiza, Liapis, & Jones, 2020; Lee, Yi, & Kim, 2020; Liberato, Nunes, & Liberato, 2021; Lopez-Martinez, Iglesias, & Carrera, 2020; Prandi, et. al., 2019; Synnes, et. al., 2019; Senatore, Gallozzi, Cigola, & Strollo, 2020; Slavec, Sajincic, & Starman, 2021; Stefanov, et. al., 2017;

On a final analytical note, there is a considerable prevalence of the use of digital technologies and software in gamification, be it in Heritage practice or in other fields. As such, it is also important account for the uses of software within this sample of publications. Because of the large scope of the sample, the following very general

categories were applied: 1) Online; 2) Stand-alone; 3) Mobile apps; 4) Unspecified. The results (figure 9) show a very slight prevalence of stand-alone software, with 31.17% of instances, followed very closely by unspecified use of software (27.27%), mobile apps (22.08%) and online resources (19.48%).

**Figure 9.** Software applications for Gamified Heritage



Source: Own authors

Although the further development on the specifics of software usage fall outside the scope of this study, a notable observation can be the prevalence of virtual reality and augmented reality within the context of Heritage work, as evident in this sample of publications. These seem to be often associated with Heritage interpretation and safeguard, with notable prevalence of 3D modeling. Digital games also seem to appear rather frequently, ranging from games created independently for the purposes of Heritage work, to the adaptation of preexisting sandbox/open world games for Heritage work purposes, such as the use of Minecraft, as described by MacLeod, Reid and Smith (2021).

## 5. Conclusions and Future directions

As stated in the opening lines of this study, gamification is gaining the status of a respected part of the toolbox for various practices, no longer just a novelty to explore. The field has steadily been maturing enough to span numerous approaches and debates (Brigham, 2015, p. 472). This study was a response to this reality: to map out this maturing but still expanding field, in its applications to Heritage practice. As such, the purposefully broad scope of the study can indicate some important directions for future research.

In summary, the findings indicate the prevalence of European institutions in the field of gamified Heritage practice, with Italy, Greece, the UK, Portugal, Bulgaria and Spain having the most institutions with publications in the field and with higher education institutions being at the forefront of research. Despite this, the numbers indicate that many studies are still incidental, one-time publications. The study also found that gamification is also mostly being studied within the context of Cultural heritage in a broad sense, groupings of mutually diverse assets, and GLAM institutions, with some importance to intangible Heritage.

Additionally, gamification seems to be mostly used for the purposes of Creativity Enhancement and Motivation/Engagement of visitors, with open doors for studies regarding collaborative work, like it appears in the use of gamification in other fields.

Finally, regarding the use of digital technologies and software in gamification, there is a generally even distribution of its applications, with the main takeaway being its importance in gamified Heritage practice.

One of the most important aspects that this research points to is the observation that a vast majority of the field is dotted with incidental, one-time, studies. That is, while there is a lot of significant work, much of the research is not expanded with later papers by authors. This is not surprising, as tools and techniques seen as novel often begin with more exploratory or proof of concept papers. However, future research ought to go beyond incidental studies and expand on and debate with ideas that have previously been discussed, as well as studies that go deeper in their discussion of gamification in Heritage.

While much is yet to be done, these more substantial and deeper debates have already begun in other applications of gamification, particularly within the context of education and pedagogical practice and in the general field of business studies. There is an open door for discussions that do not take gamification as an isolated practice, but that study it within the broader context of the debates happening in the field. This is the case with debates on gamification within the field of education, namely its relationship with contemporary governmentality in the “knowledge economy” (Tulloch & Randell-Moon, 2018). As such, more critical approaches within Heritage studies and analysis closer to Cultural Studies ought can provide new and important insights into gamification within Heritage practice.

Finally, this evident maturing of the field requires more substantial networks and collaborative work between authors and institutions. Signs of this already exist within the considered sample, as it is not uncommon for papers to have authors affiliated with different institutions. However, deeper and more expanded reflections require greater consolidation of research and debate networks, both formal and informal in their constitution. This does not mean the need for authors to work in unison. In fact, enriched debates do require diverging positions and the discussions that these instigate. However, these can only happen if future work goes beyond isolated studies and tackles gamification as an established tool in its own merit, with an open door for newer approaches within Heritage studies and with newer questions to be asked.

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